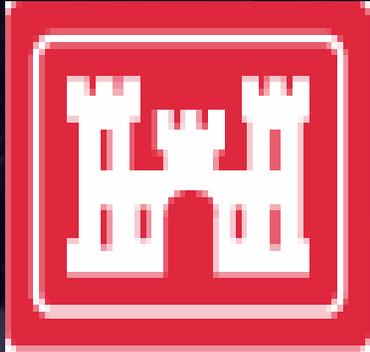


Multiple Award Task Order Contract for Maintenance Dredging of the Great Lakes

Pre-Proposal Conference

24 Apr 08

2:00 p.m.

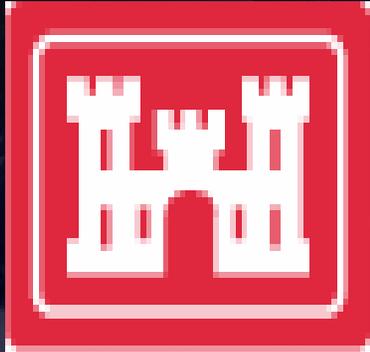


SCOPE (WORK) CONTRACT

"SCOPE"

**DESCRIBES THE TECHNICAL
SPECIFICATIONS OF THE
CONTRACT**

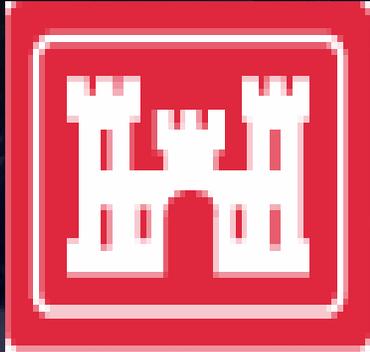




MATOC

**COMPETITIVE
MULTIPLE AWARD
INDEFINITE
DELIVERY, INDEFINITE
QUANTITY (IDIQ) CONTRACT**



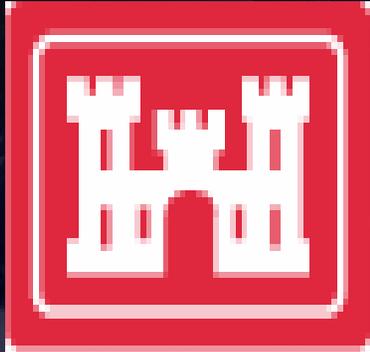


Set Asides

100% Small Business

- 8a Set Aside
- HubZone
- Service Disabled Veteran Owned Business (SDVOB)

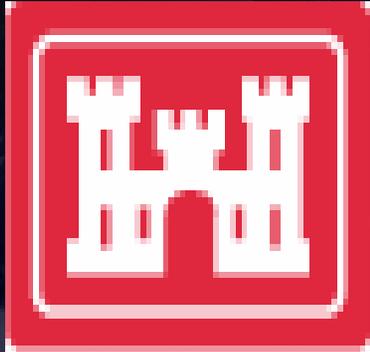




MATOC Period of Performance

Base + 2 Option Years

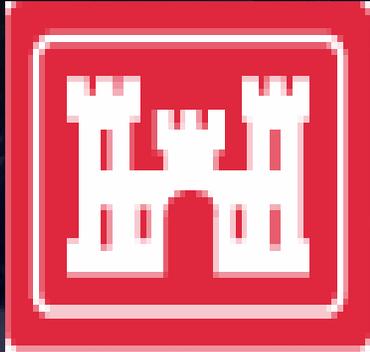




Dollar Limits of the MATOC

- \$2M Max per Delivery Order
- \$15M MAX per Cumulative total of all contracts





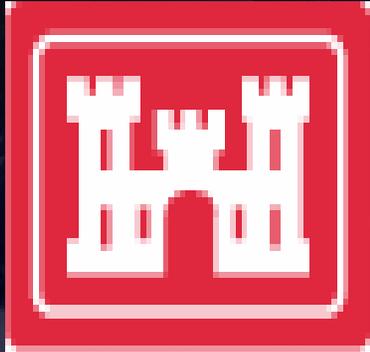
WHAT TO SUBMIT

- **SECTION 00110 OF THE RFP DETAILS REQUIRED INFORMATION AND FORMAT**

Volume I – Technical Information

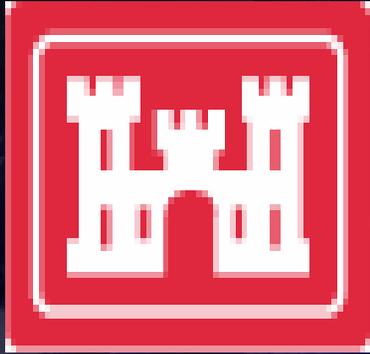
**Volume II – Past Performance
Information**

Volume III – Price/Cost Information



VOLUME I - Technical Info

- **Capacity, Equipment and Expertise in Dredging**
- **Quality Control/Quality Assurance Program**
- **Resumes of Key Personnel**
- **Corporate Safety Program**



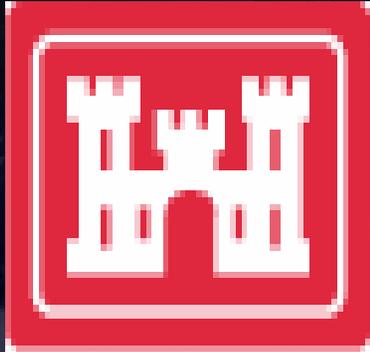
VOLUME II - PAST PERFORMANCE

- **PAST PERFORMANCE PROPOSAL**

- **PROVIDE INFORMATION EXACTLY AS REQUESTED IN THE RFP**
- **PREVIOUS CONTRACTS**

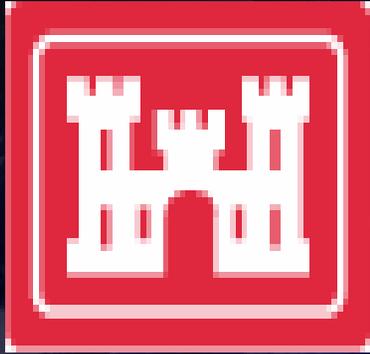
**EXHIBIT A – Performance Relevancy
Questionnaire**

Provide 3 to 5 RELEVANT References



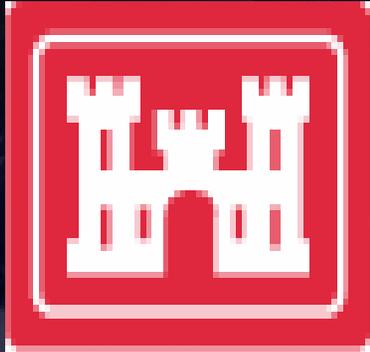
VOLUME II - PAST PERFORMANCE

- **PAST PERFORMANCE PROPOSAL**
- **EXHIBIT B – Subcontractor or Teaming Partner**
 - Provide Names



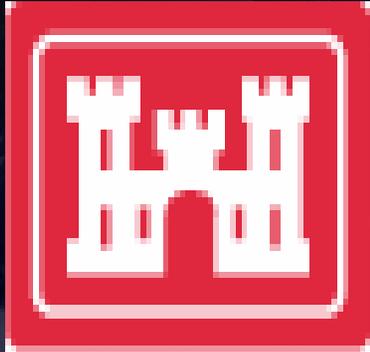
VOLUME II - PAST PERFORMANCE

- **PAST PERFORMANCE PROPOSAL**
- **EXHIBIT C –QUESTIONNAIRE**
 - Send to the References provided in Exhibit "A"
 - References should email or fax directly to Contracting (313) 226-2209



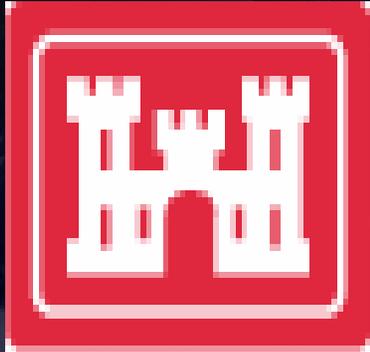
VOLUME II - PAST PERFORMANCE

- **PAST PERFORMANCE PROPOSAL**
 - **EXHIBIT E – Proposal Aid**
 - Basically a Checklist
 - **Exhibit F – Inquiry Form**
 - Questions related to this project are **DUE NLT 28 Apr 08. Do NOT Call. Email or FAX your questions to 313-226-2209.**



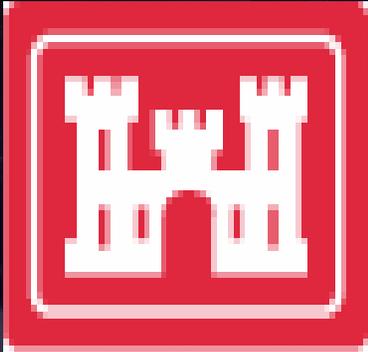
VOLUME III - Cost & Pricing Info

- **REPS & CERTIFICATIONS - SEC 600**
- **SF 1442 – SIGNED By OFFICER OF THE COMPANY INCLUDE PRICING INFO FOR PROTYPICAL PROJECTS**



PROPOSAL EVALUATION

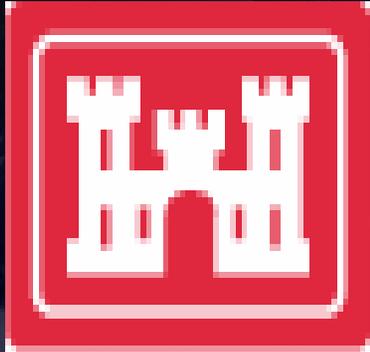
- DETAILED IN SECTION 00120 OF THE RFP
- CAREFULLY REVIEW SECTIONS 00100, 00110 & 00120 and 00800 WHEN PREPARING PROPOSAL
- COMPLY WITH SECTION 00100 AND 00110 REQUIREMENTS
- INQUIRE IN WRITING IF YOU HAVE QUESTIONS



PROPOSAL EVALUATION

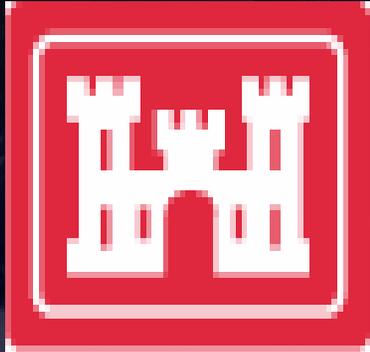
CONTINUED

- **FAILURE TO FURNISH A COMPLETE PROPOSAL MAY RESULT IN ELIMINATION FROM CONSIDERATION**



SECTION 00800- SPECIAL CONTRACT PROVISIONS

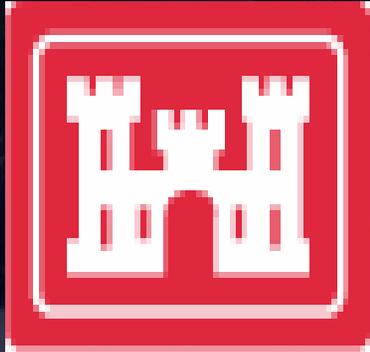
- **Separate Wage Decisions for each location on the Prototypical Projects**
- **Separate Wage Decisions will be provided as Task Orders are issued**



TRADEOFF BEST VALUE AWARD BASIS

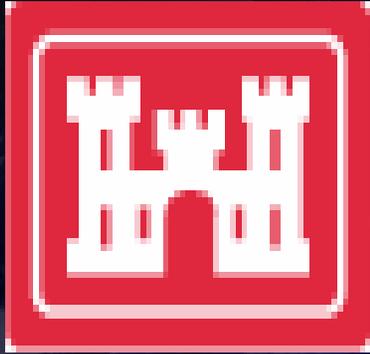
**Evaluation will be based on Technical ,
Past Performance, and Price.**

**Technical is slightly more important
than Past Performance and when
combined are significantly more
important than Price.**



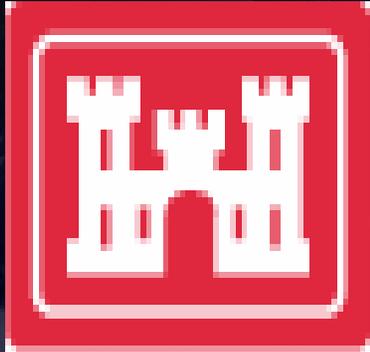
BEST VALUE AWARD DECISION

**BEST VALUE IS DEFINED AS AN
AWARD BASED ON THE GREATEST
OVERALL BENEFIT IN RESPONSE
TO THE REQUIREMENT. AWARD IS
BASED ON OTHER FACTORS IN
ADDITION TO PRICE**



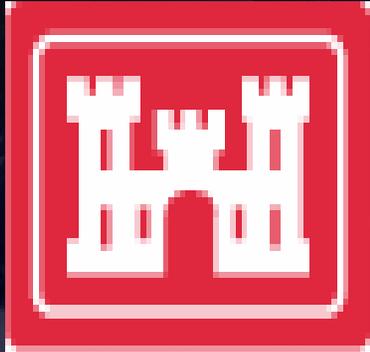
AWARDS

- **THE GOV'T MAY AWARD A MINIMUM OF FIVE TO A MAXIMUM OF FIFTEEN CONTRACTS.**
- **THE CONTRACTORS WHOSE PROPOSALS PROVIDE THE BEST VALUE TO THE GOVERNMENT, INCLUDING PRICE AND OTHER FACTORS CONSIDERED, WILL BE AWARDED CONTRACTS.**



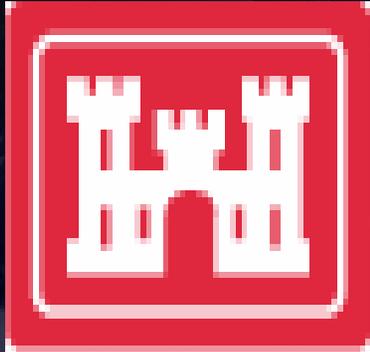
COMPLETION SCHEDULE

- **THREE YEAR CONTRACT – BASE AND TWO OPTION YEARS FOR DREDGING WITHIN THE GREAT LAKES DISTRICTS OF DETROIT, CHICAGO AND BUFFALO.**
 - Individual Task Orders shall not exceed \$2M
 - Total cumulative contract shall not exceed \$15M; i.e. all task orders combined shall not exceed \$15M



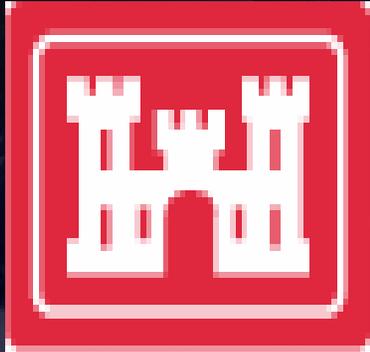
Types of Equipment

- Hydraulic
- Mechanical
- Hopper



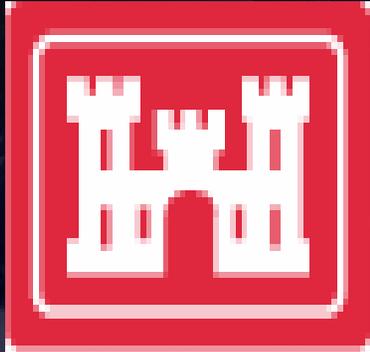
DAVIS BACON WAGES & BONDS

- **DAVIS BACON WAGE DETERMINATION WILL BE ISSUED SEPARATELY FOR EACH INDIVIDUAL TASK ORDER DEPENDANT ON LOCATION**
- **NO BID BONDS ARE REQUIRED**
- **PERFORMANCE AND PAYMENT BONDS WILL BE REQUIRED WHEN A TASK ORDER IS AWARDED**



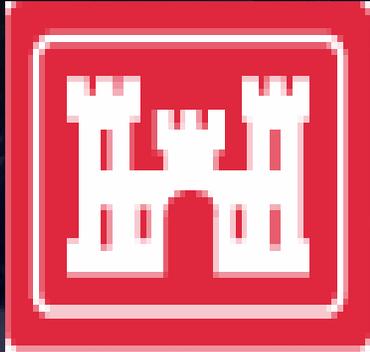
AWARD EXECUTION PROCEDURES

- **CONTRACTOR SUBMITS QUESTIONS TO CONTRACTING OFFICE WHO WILL PROVIDE ANSWERS**
- **ALL QUESTIONS AND ANSWERS WILL BE POSTED ON www.lre.usace.army.mil**
- **ALL AMENDMENTS (IF NEEDED) WILL BE POSTED TO FEDBIZOPPS**
- **CONTRACTOR SUBMITS PROPOSAL IAW WITH FAR 52.215-1, NO FAXES OR EMAILS WILL BE ACCEPTED!**



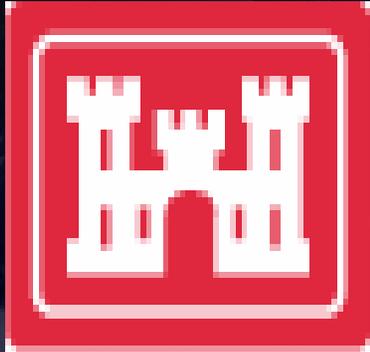
AWARD EXECUTION PROCEDURES

- **EVALUATION BOARD PROVIDES OVERALL RISK RATINGS FOR EACH PROPOSAL SUBMITTED (SOURCE SELECTION SENSITIVE)**
- **CONTRACTING OFFICER EXECUTES AWARD BASED ON BEST VALUE DETERMINATION**



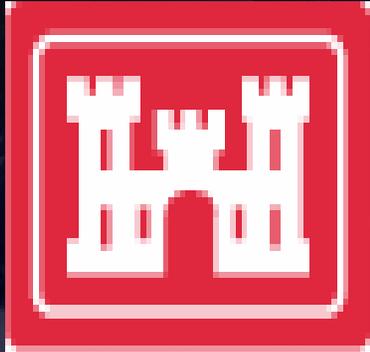
AWARD EXECUTION PROCEDURES

- **KO EMAILS AWARD NOTICE TO AWARDEES**
- **KO NOTIFIES ALL OTHERS OF AWARDEE(S) NAME and ADDRESS**
- **NO OTHER INFORMATION REGARDING OTHER PROPOSALS WILL BE PROVIDED**



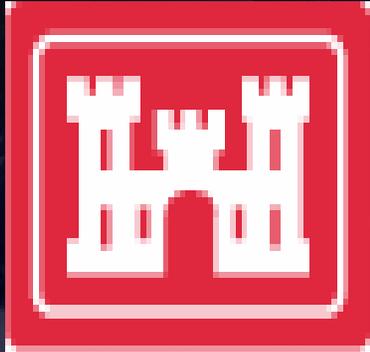
PLANS AND SPECIFICATIONS

- PLANS AND SPECS ARE POSTED TO FEDBIZ
- IT IS THE PRIME CONTRACTOR'S RESPONSIBILITY TO PROVIDE THEIR SUBCONTRACTOR'S COPIES OF THE PLANS AND SPECS



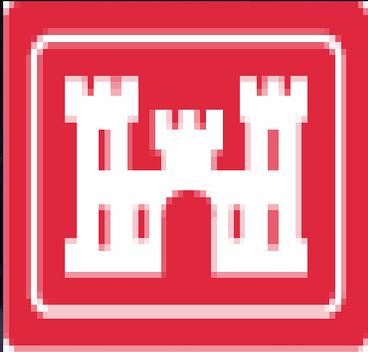
IMPORTANT REMINDER

- **GOV'T INTENDS TO MAKE AWARD WITHOUT DISCUSSIONS- DO NOT ANTICIPATE A CHANCE TO MAKE CORRECTIONS OR CHANGES**
- **YOUR FIRST PROPOSAL WILL PROBABLY BE YOUR ONLY PROPOSAL!!**
- **READ THE SOLICITATION REQUIREMENTS CAREFULLY !!**
- **Consider using Section 00120 to "rate" yourself before submitting the proposal-is it complete??**



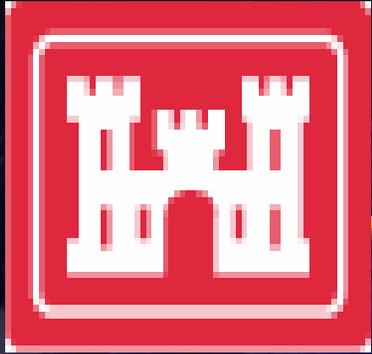
IMPORTANT REMINDER

- ALL AMENDMENTS WILL BE POSTED ON FEDBIZ
- CHECK SITE REGULARLY FOR CHANGES & REFRESH THE PAGE
- BE SURE TO REGISTER – THIS IS THE “BIDDERS MAILING LIST” AND YOU WILL GET AUTOMATIC NOTICES OF CHANGES IN MOST CASES
- AFTER CLOSING NO INFORMATION WILL BE AVAILABLE UNTIL AWARD
- AWARDS WILL BE POSTED IN FEDBIZ



QUESTIONS

- **QUESTIONS MUST BE SUBMITTED IN WRITING VIA EMAIL TO ADDRESS POSTED IN FEDBIZ OPS NLT 28 APR 08**
- **SUBMIT QUESTIONS TO CONTRACTING ONLY, DO NOT CALL OTHER GOVERNMENT PERSONNEL**
- **QUESTIONS RECEIVED LATE MAY BE HELD AND ADDRESSED AFTER RFP CLOSING WITH THOSE WHO SUBMITTED OFFERS**
- **QUESTIONS AND ANSWERS WILL BE POSTED TO www.lre.usace.army.mil**



QUESTIONS ???

